# Want to Increase Your Referrals?  *Join On-the-Border Enfield Networking Members, November 14th for Visitors Day* and Experience How Over $260,000 in Revenue was Achieved

***BNI On-the-Border Enfield* invites you to visit its morning networking meeting on November 14th from 7:00AM to 8:30AM at Asnuntuck Community College, 170 Elm St, Enfield, CT.**

***What to Expect*… BNI On the Border members are a group of like-minded and trusted business professionals that meet each week to listen to each member’s request for a good referral and recommend prospects that could potentially become great customers. By getting to know each colleague, their business and, their sales goals; members act as their virtual sales force in passing on qualified leads. The outcome: A tight knit group of team members that help each other to succeed, all while having a little bit of fun!**

***What are the results* … Here are a few testimonials from happy team members;**

 “As an introvert I avoided formal networking. However as a new business owner, I knew it was important for me to put myself out there to flourish.  I joined BNI On-the-Border in Enfield and met an amazing group of professionals. I also took the time to visit other chapters so I could network with other area business owners. This form of networking has allowed me to become more comfortable as a networker, connect business resources to my clients, and secure consulting contracts. Most importantly we trust each other to provide quality referrals and know our clients will be serviced by trusted professionals.” ***Gail Kulas, Owner, Leading to Unlock, LLC***

 “BNI has provided me the opportunity to connect my clients with continued trusted resources at times they need them most.  The true benefit of the organization is to have a full inventory of professionals at our fingertips 365 days a year.  While I am truly grateful for the business opportunities and client connections that BNI has provided, it is more rewarding to have worked collectively with other professionals who have not only become friends, but positively impacted the general public.  BNI and the people we collaborate with are a true gift.” ***Matthew T Gaughran, Financial Services Executive, Barnum Financial Group***

“I can contribute some of my strongest relationships and best referrals to BNI on the Border and its members over the 8 years I have been a member.   It’s been an honor and pleasure working together to build up the chapter to where it is currently.  I am excited to see what our future will bring!” ***Dustin Mack, EVP, Generation Mortgage, LLC***

***What attending will accomplish* … We know that the group may or may not be a fit for your business so attending a Visitors Day will give you first-hand insight on how the group interacts to provide its members with qualified leads. If you like what you see and hear you are free to attend a second meeting. If the group doesn’t fit your needs, we are happy that you decided to attend our session and wish you success in your business endeavors.**